

From: [Kaslofsky, Thor](#)
To: [Bridges, George](#); [Cheryl M Smith](#)
Cc: [Danny Cooke](#); [Jack Robertson](#); [Kurt Lindquist](#); [Patrick Banks](#); scott@jerocorp.com; scott.smith@jerocorp.com; [Terry Mitchell Lennar](#)
Subject: RE: Fire drill: Informational memo for Commission on HPS Contracting
Date: Tuesday, October 15, 2013 11:57:00 AM
Attachments: [FA101513.pdf](#)

Agenda for today.

Best regards,
Thor

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Thor Kaslofsky
Project Manager, Hunters Point Shipyard
Successor Agency to the San Francisco Redevelopment Agency
One South Van Ness, 5th Floor
San Francisco, California 94103
Thor.Kaslofsky@sfgov.org
(415) 749-2464 Office
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Website: <http://www.sfredevelopment.org/>
=====

From: Bridges, George
Sent: Tuesday, October 15, 2013 10:44 AM
To: Kaslofsky, Thor; Cheryl M Smith
Cc: Danny Cooke; Jack Robertson; Kurt Lindquist; Patrick Banks; scott@jerocorp.com; scott.smith@jerocorp.com; Terry Mitchell Lennar
Subject: RE: Fire drill: Informational memo for Commission on HPS Contracting

Thor,

Minority-owned Businesses

- | | |
|-----------------------------|------------------|
| 1) Anco Iron & Construction | Latin |
| 2) Astron Development | African American |
| 3) Bad Boys Security | African American |
| 4) Carney's Plastering | African America |
| 5) J. Flores Construction | Latin |
| 6) Spencer Masonry | African American |
| 7) Tom's Metal Specialists | Asian |

George

From: Kaslofsky, Thor
Sent: Friday, October 11, 2013 5:54 PM
To: Cheryl M Smith
Cc: Danny Cooke; Bridges, George; Jack Robertson; Kurt Lindquist; Patrick Banks; scott@jerocorp.com; scott.smith@jerocorp.com; Terry Mitchell Lennar
Subject: RE: Fire drill: Informational memo for Commission on HPS Contracting

Cheryl,

I think you have these, but attached are the doc's associated with the Commission meeting on Oct 15th. I'm hoping that you, someone from vertical and someone from RO are able to attend to answer questions. Tiffany will do a brief overview of the attached memo (not a full blown presentation) and then will defer to staff, Lennar, and RO to answer specific questions that may come up from the Commission.

We should be prepared to answer mainly how Lennar and RO plan on meeting the SBE goals going forward. For example you'll want to discuss what additional or different outreach is being done and what assistance is being provided (i.e. Derf Butler Enterprises).

Can we organize a meeting or call Tuesday morning at 10:30 am? I'll send out a meeting invite.....please call prior to then if you wish to discuss, thanks.

PS- George, can you identify the ethnicities of the SBE's on the attached list?

Best regards,
Thor

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From: Cheryl M Smith [<mailto:Cheryl.M.Smith@lennar.com>]
Sent: Thursday, October 10, 2013 10:27 AM
To: Lawson, Wells
Cc: Danny Cooke; Bridges, George; Jack Robertson; Kurt Lindquist; Patrick Banks; scott@jerocorp.com; scott.smith@jerocorp.com; Terry Mitchell Lennar; Kaslofsky, Thor; Bohee, Tiffany
Subject: RE: Fire drill: Informational memo for Commission on HPS Contracting

Wells,

Jack is right please refer to Kurt for blocks 50 & 51, as my memo referenced block 53 & 54.

and Happy B-day.

Cheryl

Cheryl Smith,
Director of Community Affairs
Lennar Urban
One California Street, #2700
San Francisco, CA 94111

(415) 344-8848

From: "Lawson, Wells" <wells.lawson@sfgov.org>
To: Jack Robertson <Jack.Robertson@Lennar.com>, "scott.smith@jerocorp.com" <scott.smith@jerocorp.com>, Kurt Lindquist <Kurt.Lindquist@jerocorp.com>
Cc: Cheryl Smith <cheryl.m.smith@lennar.com>, Danny Cooke <Danny.Cooke@lennar.com>, "Bridges, George" <george.bridges@sfgov.org>, Patrick Banks <Patrick.Banks@lennar.com>, "scott@jerocorp.com" <scott@jerocorp.com>, Terry Mitchell Lennar <Terry.Mitchell@lennar.com>, "Kaslofsky, Thor" <thor.kaslofsky@sfgov.org>, "Bohee, Tiffany" <tiffany.bohee@sfgov.org>
Date: 10/09/2013 02:30 PM
Subject: RE: Fire drill: Informational memo for Commission on HPS Contracting

Thanks Jack, we got it. George reminded me that this was included in a memo that Cheryl had sent some time ago.

Thanks.

Wells

From: Jack Robertson [<mailto:Jack.Robertson@Lennar.com>]
Sent: Wednesday, October 09, 2013 2:22 PM
To: Lawson, Wells; scott.smith@jerocorp.com; Kurt Lindquist
Cc: Cheryl Smith; Danny Cooke; Bridges, George; Patrick Banks; scott@jerocorp.com; Terry Mitchell Lennar; Kaslofsky, Thor; Bohee, Tiffany
Subject: Re: Fire drill: Informational memo for Commission on HPS Contracting

Kurt, can you provide this info on newspapers?

LENNAR

Jack Robertson
VP Community Development
Lennar

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From: Wells.Lawson@sfgov.org
To: "Jack Robertson" <Jack.Robertson@Lennar.com>,
Cc: "Cheryl Smith" <cheryl.m.smith@lennar.com>, "Danny Cooke" <Danny.Cooke@lennar.com>, George.Bridges@SFGOV.ORG, "Patrick Banks" <Patrick.Banks@lennar.com>, scott@jerocorp.com, "Terry Mitchell Lennar" <Terry.Mitchell@lennar.com>, Thor.Kaslofsky@sfgov.org, Tiffany.Bohee@sfgov.org
Date: 10/09/2013 01:39 PM
Subject: Re: Fire drill: Informational memo for Commission on HPS Contracting

Tiffany has asked for confirmation of which newspapers were used for advertising the 50/51 bid opportunities. Could someone please send me the names of the papers where this was advertised?

Thanks,

Wells

From: "Jack Robertson" <Jack.Robertson@Lennar.com>
To: Wells.Lawson@sfgov.org
Cc: "Cheryl Smith" <cheryl.m.smith@lennar.com>, "Danny Cooke" <Danny.Cooke@lennar.com>, George.Bridges@SFGOV.ORG,
"Patrick Banks" <Patrick.Banks@lennar.com>, scott@jerocorp.com, "Terry Mitchell Lennar" <Terry.Mitchell@lennar.com>,
Thor.Kaslofsky@sfgov.org, Tiffany.Bohee@sfgov.org
Date: 10/07/13 04:19 PM
Subject: Re: Fire drill: Informational memo for Commission on HPS Contracting

Wells, I made a few minor revisions and fixed a couple of typos. Attached is the redlined version of this for your review.

LENNAR

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"Patrick Banks" <Patrick.Banks@lennar.com>, scott@jerocorp.com, "Terry Mitchell Lennar" <Terry.Mitchell@lennar.com>,
Thor.Kaslofsky@sfgov.org, Tiffany.Bohee@sfgov.org
Date: 10/07/2013 03:49 PM
Subject: Re: Fire drill: Informational memo for Commission on HPS Contracting

All -

Attached is the final draft memo. We need to add an executive summary and perhaps smooth out the flow a bit, but the content should be there. Please send me any thoughts you have by COB tomorrow, Tuesday, if possible.

Thanks again for your cooperation in putting this together.

Wells

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From: "Jack Robertson" <Jack.Robertson@Lennar.com>
To: Wells.Lawson@sfgov.org
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scott@jerocorp.com, "Terry Mitchell Lennar" <Terry.Mitchell@lennar.com>, Thor.Kaslofsky@sfgov.org, Tiffany.Bohee@sfgov.org,
"Patrick Banks" <Patrick.Banks@lennar.com>
Date: 10/02/13 03:25 PM
Subject: Re: Fire drill: Informational memo for Commission on HPS Contracting

FYI - prior to signing a GMP contract, Terry Mitchell and I did review the bid summaries for 50 and 51 with George, where we highlighted the SBE/LBE subs who bid. This was likely before we accepted/rejected bids, but the information documented that we had a good number of SBE/LBE bid submissions although many of them were not priced or scoped competitively.

While Scott and I are reluctant to transmit this information via email, as it contains sensitive bid pricing information that can be misinterpreted and hence we'd like to limit distribution of, I'm comfortable sending you a hard copy of this. What's critical to understand is that the bid summaries RO has prepared show only the \$\$ bid by subcontractors and doesn't include analysis of bids where, for example, a required scope was left out that made the bid seem low, when if the full scope was accounted for, the revised bid would have to be much higher.

Bottom line is that you can review the bids and RO and ourselves will be prepared to respond to any questions you may have about how specific subs were ultimately selected.

-Jack



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To: "Danny Cooke" <Danny.Cooke@lennar.com>,
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Date: 10/02/2013 02:20 PM

Subject: Re: Fire drill: Informational memo for Commission on HPS Contracting

Danny -

I left you a voicemail earlier today to confirm that in order to complete the Info memo on HPS contracting we need to review the bid tabulations for Blocks 50 and 51, which include both the accepted and rejected bids, the bid amounts, and SBE status as required by Section IV.F.9 of the attached SBE Policy (see excerpt below.) This information should already be available from Roberts-Obayashi -- could you make sure we get a copy of this analysis today if possible? Tiffany would like to review the final memo on Friday.

Thanks,

Wells

9. Monitoring. The Agency or Agency-Assisted Contractor will keep track of the date that each response, proposal or bid was received from SBEs, including the amount bid by and the amount to be paid (if different) to the non-SBE contractor that was selected. If the responsible staff person or bidder/proposer asserts that there were reasons other than the respective amounts bid for not awarding the contract to or selecting an SBE, he or she must be prepared to provide valid reasons(s) for any rejections.

Wells M. Lawson

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[attachment "Agency Policies - SBE - Final(66174527_1).PDF" deleted by Jack Robertson/SANFRANCISCO/WEST/Lennar]

[attachment "HPS-Phase 1 Local Contracting Update_101513-rev (3).doc" deleted by Jack Robertson/SANFRANCISCO/WEST/Lennar]

[attachment "HPS-Phase 1 Local Contracting Update.Jack edits.doc" deleted by Wells Lawson/MAYOR/SFGOV]